



Founders Associate

Location: Paris

Contract type: full time

Contact: alexandros@phagos.org

Starting : ASAP

Annual gross salary : €36k

[phagos](#) is on a mission to create a cleaner and more sustainable future by channeling bacteria's natural predator – the bacteriophage – to win the fight against antibiotic-resistant diseases.

As our company is entering the next stage of its growth, we are looking for a Founders Associate to help executing Phagos' vision of phage therapy in the 21st century on a day-to-day basis.

You will work alongside the 2 company co-founders [Alexandros Pantalis](#) (CEO) and [Adèle James](#) (CTO) in a diverse and ever-evolving business and research environment.

This is a hands-on position for a young, ambitious talent ready to build from scratch and seek permanent optimization. You will be challenged in a diversity of areas including market analytics, business development, fundraising, accounting, communication, recruitment, customer and supplier relations, administration, strategy crafting ... a beautiful patchwork we call entrepreneurship!

Tasks:

- Identify and act on new business opportunities in France and internationally. Assist in nurturing existing ones
- Perform market research, identify emerging trends and opportunities with a focus on the agrifood, health, and biotech sectors. Competition watch
- Identify funding opportunities in France and internationally. Redact and submit applications under management's supervision
- Identify and act on relevant partnership opportunities for the company
- Produce reporting and accounting data
- Increase organizational efficiency: identify and implement day-to-day process optimization
- Assist in company communication: supporting materials, posts, social media handling

Must-have:

- Master's degree in business domain or relevant equivalent
- Initiative taker, fast learner, problem solver, rigorous, can-do attitude — entrepreneurial mindset
- Excellent interpersonal, analytical and organisational skills
- Excellent oral and written communication skills
- Bilingual in French and English

Nice-to-have:

- Previous experience in the agrifood/health/biotech space
- Startup or strategic consulting experience