



Founders Associate

Location: Suresnes

Contract type: full time

Contact and application: alexandros@phagos.org

Starting: ASAP

Annual gross salary : €36k

[phagos](#) is on a mission to create a cleaner and more sustainable future by channeling bacteria's natural predator – the bacteriophage – to win the fight against antibiotic-resistant diseases.

As our company is entering the next stage of its growth, we are looking for a Founders Associate to help execute Phagos' vision of phage therapy in the 21st century on a day-to-day basis.

This is a unique opportunity for an ambitious, multi-talented individual who wants to see the inside of a fast-moving startup and work closely with the founders. The ideal candidate is a future entrepreneur or executive who is willing to work hard and do a wide variety of non-glamorous tasks for a year or two to get their foot in the door, learn, and make connections. You will work directly with phagos' CEO and CTO, with the simple goal of saving them time. Which means: The level of work you'll do is only limited by your capabilities. Are you capable of Designing a presentation? Researching a market? Creating a financial model? Great, as long as you're also willing to make copies and run errands. Essentially, you should be overqualified to be an assistant, but not have a problem doing assistant-like tasks. In exchange, you'll get unique visibility into a unique company, a great learning experience, and the chance to move on to do many other things (at phagos, or elsewhere—with a strong endorsement).

Tasks include:

- Identify and act on new business opportunities in France and internationally. Assist in nurturing existing ones
- Perform market research, identify emerging trends and opportunities with a focus on the agrifood, health, and biotech sectors. Competition watch
- Identify funding opportunities in France and internationally. Redact and submit applications under management's supervision
- Identify and act on relevant partnership opportunities for the company
- Produce reporting and accounting data
- Increase organizational efficiency: identify and implement day-to-day process optimization
- Assist in company communication: supporting materials, posts, social media handling

Must-have:

- Master's degree in business domain or relevant equivalent
- Initiative taker, fast learner, problem solver, rigorous, can-do attitude — entrepreneurial mindset
- Excellent interpersonal, analytical and organizational skills

- Excellent oral and written communication skills
- Bilingual in French and English

Nice-to-have:

- Previous experience in the agrifood/health/biotech space
- Startup or strategic consulting experience